

EAGLETEAM CALL – 6-7-09

HUGH BENJAMIN, MULTI-MILLION DOLLAR PRODUCER

RECRUITING

TIMING AND POSITIONING IN THE ECONOMY – LOSS OF JOBS: 1 MILLION JOBS
LOST IN LAST 30 DAYS, FORECLOSURES UP 32%

DO LESS THAN MORE – GIVE WEBSITE - WORK SMART, NOT HARD

48 LAWS OF POWER – BOOK HE RECOMMENDS

<http://www.youtube.com/watch?v=rTyBHGg2tmM> (FREE)

http://search.half.ebay.com/48-Laws-of-Power_W0QQsoZ1QQmZbooksQQsortZ88

LEAD BY EXAMPLE – PEOPLE WILL DO WHAT YOU DO NOT WHAT YOU SAY

PEOPLE OUT THERE LOOKING FOR AN OPPORTUNITY – LOOK FOR THE PEOPLE
WHO ARE EXCITED. FORGET THE REST.

RANDY GAGE -- #1 REASON WHY NETWORK MARKETING FAILS.

<http://www.marketwaveinc.com/radioshow.asp>

WORKING SMARTER VS HARDER

GOAL: FIND PEOPLE BETTER THAN YOU

PEOPLE THAT ARE 6 WILL TALK TO PEOPLE ARE 4 AND 5, MUST USE THEIR WARM
MARKET TO GET TO THE 7, 8, AND 9'S

ALWAYS TRY TO RECRUIT UP TO FIND A TOP LEADER. MIGHT BE 3-4 PEOPLE
AWAY.

MICHELE DAWSON.