

Hi Bob,

Thanks for taking your time to provide another great call for your team. Here are some of the important points that I noted.

I know that I will find the person or people that will make my business grow. Peter and I really love everything about Gano as well as you and Robert. Thanks for all your constant help and support

Have a great Sunday evening.

Michele & Peter

SORTING FAST TO MAKE MONEY FAST

PUT 2,000 PEOPLE IN FRONT OF EFFECTIVE PRESENTATION.

ONE DONE BY A COMMENDED LEADER

WEBSITES WILL CONTINUE TO GROW

25 TRAINING VIDEOS BY ROBERT TO FOLLOW IN NEAR FUTURE.

HOW CAN WE PUT 2,000 PEOPLE IN FRONT OF PRESENTATION

DON'T SPEND TOO MUCH TIME WITH ONE PERSON

"SENT LINK SAYING THIS IS TOO FUNNY"

INVEST OUR TIME IN PEOPLE WHO ARE INTERESTED A SUCCESSFUL AND PROFITABLE BUSINESS.

SORT AND NOT SELL – SELLING IS CONVINCING OR PERSUADING

LEARN TO SORT PEOPLE FAST - EXAMPLE OF DEAF PERSON WITH PASSING OUT PENCILS AT AIRPORT

IT'S A MATTER OF HOW MANY PEOPLE YOU PRESENT IT TO.

LOOK PAST THE PERSON WE ARE TALKING TO – IT'S WHO THEY KNOW.

"HI _____, ARE YOU INTERESTED IN MAKING SOME MONEY, "NO, THANK YOU VERY MUCH, THANK YOU.

A DECK OF PLAYING CARDS, JOKER, ETC 52 CARDS, TURN OVER THE 1ST, 2ND ETC AND FINALLY FIND AN ACE . ALSO SOME JOKERS IN THE DECK.

WILL TALK ABOUT RECRUITING NEXT WEEK.

GO THROUGH EVERYONE ON CELLPHONE – WHO DO THEY KNOW WHO WOULD LIKE TO MAKE

SOME EXTRA MONEY RIGHT NOW.

GOOD THOUGHT – SMALL COMPANIES THAT ARE FORCED TO CLOSE – HELP YOUR EMPLOYEES BY INTRODUCING THEM TO A WAY OF STARTING THEIR OWN BUSINESS AND MAKING SOME MONEY NOW.

GREW 20 TIMES IN SIZE IN THE LAST 6 MONTHS

LOOKING FOR PEOPLE AND EXPOSING THEM TO THE OPPORTUNITY – INTERESTED GREAT, NOT INTERESTED – MOVE ON

PEOPLE DON'T COME WITH A RATING ON THEIR FOREHEAD – SOME PEOPLE WITH NO NETWORKING EXPERIENCE CAN BRING IN MORE PEOPLE.